

Central Intelligence Agency



Washington, D.C. 20505

10 MAR 1988

Brogan Associates, Incorporated
9420 Pennsylvania Avenue
Upper Marlboro, Maryland 20772

Attention: Mr. Arthur A. Hutchins
President

Dear Mr. Hutchins:

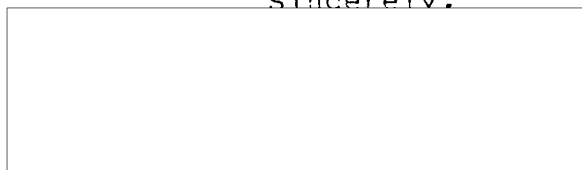
Your letter to Judge Webster has been forwarded to this office for action. In order that we can inform the components within this Agency of the capabilities which you offer, it would be appreciated if you would complete and return the enclosed Solicitation Mailing List Application and Certificate Pertaining to Foreign Interests (TO BE COMPLETED BY THE PARENT COMPANY), along with any descriptive literature on your product and/or services to the address below:

Procurement Management Staff
Office of Logistics
Central Intelligence Agency
Washington, D.C. 20505

Upon receipt of the completed forms, your company's name will automatically be placed on our Bidders Mailing List and your material routed internally. The interested component will contact you when there is a need or a requirement.

Thank you for offering your services to the Central Intelligence Agency.

Sincerely,



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Procurement Management Staff
Office of Logistics

Enclosures

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Brogan Associates Inc.

9420 Pennsylvania Avenue
Upper Marlboro, MD 20772

Executive Registry

88-0894X

Phone 301-599-1570
-1571

February 29, 1988

Judge William Webster
Director of Central Intelligence
Central Intelligence Agency
Washington, D.C. 20505

Dear Judge Webster:

President Reagan's approval of a National Security Decision Directive to establish a National Operations Security Program creates new challenges for Federal departments and agencies at a time when budget constraints are demanding innovative approaches to successfully execute existing programs. Brogan Associates Inc. (BAI) can help you meet these challenges in a timely, efficient, cost-effective manner.

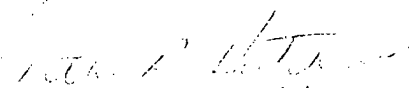
Founded in 1982, BAI is the only company specifically organized to provide Operations Security (OPSEC) support to U.S. Government sensitive activities and programs. Other companies may specialize in security, but BAI specializes in OPSEC. Because we are currently supporting OPSEC programs for other Federal agencies, we have the depth of experience and expertise to analyze your requirements and meet your OPSEC needs.

An effective OPSEC program involves identifying your agency's operational vulnerabilities and then tailoring specific countermeasures to neutralize their value to hostile intelligence collectors. Our OPSEC approach combines the traditional with the innovative. BAI is a recognized leader in devising new, cost-effective ways to develop and implement OPSEC programs without impeding operations.

BAI has a Defense Investigative Service-accredited TOP SECRET facility and a staff of qualified, cleared OPSEC professionals ready to accept the challenge of providing OPSEC evaluation, training, and support designed to meet both national requirements and your agency's needs.

To arrange an OPSEC presentation for you and your staff, and to discuss approaches for implementing necessary countermeasures to protect your agency's operations, please contact Mr. Gerald Fontana at (301) 599-1570.

Sincerely,


Arthur A. Hutchins
President

cc:

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ROUTING AND TRANSMITTAL SLIP		Date
		07 MAR 88
TO: (Name, office symbol, room number, building, Agency/Post)		Initials Date
1. C/PMS/OL, []		9 MAR 1988
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Circulate	For Your Information	See Me
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Coordination	Justify	

REMARKS

#1 - FOR ACTION: PLEASE RESPOND DIRECT WITH
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OPTIONAL FORM 41 (Rev. 7-76)
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FPMR (41 CFR) 101-11.206

121

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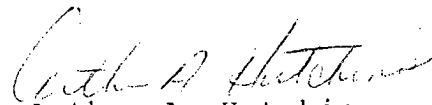
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